



# SAGE NONPROFIT SOLUTIONS NEWSLETTER

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## Let Sage Be Your Host

No, we're not talking about hosting your next fundraising event ... we're talking about hosting your Sage MIP Fund Accounting software. You see, Sage recently launched a new **hosting service** that helps nonprofits save money in IT support costs while providing anywhere, anytime access to your Sage MIP Fund Accounting system. Managed hosting services have become very popular so we thought it would be worth taking a closer look.

### Focus on Business, Not Technology

Managed hosting offers the convenience of shifting support offsite to a full-service technology provider that performs all server maintenance, software updates, data storage and back up, and disaster recovery. Managed hosting is a fantastic solution for organizations that either lack an in-house IT department or would prefer to shift internal IT resources to activities that are more strategic and less administrative. It's been said that nearly 75% of an organization's annual IT budget is spent administratively *maintaining* business software and the systems that support it (hardware, servers, etc.).

### Anywhere and Anytime You Need It

With managed hosting, you simply access your Sage MIP system through the internet. It's available anywhere and anytime in the office or at home, on the road or at a fundraising event. It's the same Sage MIP Fund Accounting you're accustomed to without the headaches of deploying and managing expensive hardware systems in-house. And with your servers and software maintained in a state-of-the-art facility, you'll enjoy anytime access with 99.9% uptime.

### Maintenance and Upgrades are on Auto Pilot

New version of Sage MIP Fund Accounting just released? No problem. You log out of the old version one day and log in to the new version the next. Everything happens behind the scenes with no interruption in your business. And you can forget about trying to figure out whether your hardware meets the new requirements or if you have enough storage capacity for your ever-growing database because that's all taken care of too ... including automated data backup and disaster recovery.

### Yes, Of Course It's Secure

We'd be remiss if we didn't mention security. Your Sage MIP Fund Accounting data is stored in a world-class, secure data center that's SAS 70, Type II certified and compliant with Sarbanes Oxley, HIPPA, and other requirements. Most on-site operations can't match those security credentials.

### Sounds Good, But Will It Work for Me?

Here are a few characteristics of nonprofit organizations that might benefit from hosting:

- You have limited in-house IT resources (or none at all)
- You have multiple locations or remote/traveling employees that need access to Sage MIP Fund Accounting while away from the office
- You're running an old version of Sage MIP because your technology won't support the new version
- You're growing and need to scale up without adding a bunch of hardware and servers
- Your IT costs are growing and you'd like a more consistent, predictable cost structure



[Contact us](#) for a discussion about whether Sage managed hosting is a good move for you!

# Making It Easy to Donate

Cash is king, right? Well, maybe not so much when it comes to collecting donations for your cause. Heck, it might even be a burden on your donors to have to write out a check. If your organization isn't already set up to process credit card transactions, you should consider taking a look at Sage Payment Solutions to make it easy for your donors to make contributions. It's integrated with Sage Fundraising 50 offering a simple and secure payment processing solution without the duplicate data entry and administrative burden. Let's take a look.

## But Transaction Processing Is a Pain!

One reason that organizations cite as a challenge in accepting credit card payments is the hassle of a labor-intensive transaction workflow. Without the right payment processing system in place, you may find it difficult to capture credit card details and process payments without extensive duplicate data entry into your Sage MIP Fund Accounting system ... not to mention the countless hours each month manually reconciling transactions.

But luckily you don't have to worry about any of that because Sage Payment Solutions is totally integrated with [Sage Fundraising 50](#) which means you maintain one single set of information on your donors and reduce potential for errors.

## Capture Secure Donations from Your Website

Sage Payment Solutions offers a "Donate Now" form that can be included on your website to process online gift information as well as options such as designations, recurring gifts, joining a mailing list, and more. And of course, safeguarding sensitive payment data is a top priority. That's why constituent data is stored in the **Sage Vault** which is specifically designed to securely store credit card data in compliance with strict Payment Card Industry (PCI) security standards.

And when you enter payment information directly into Sage Fundraising 50 (instead of your website), the account number is immediately moved to Sage Vault for secure processing.

## Comprehensive Reporting

Sage Fundraising 50 integration with Sage Payment Solutions also provides a suite of payment processing reports. Credit Card Expiration Reports allow you to reach out to constituents when their credit card expires to receive updated information. Other reports include Bank/Credit Transactions Processed, Credit Card Error History Reports, and Bank Draft Error History Reports for full documented histories of the payment processing transactions.



[Contact us](#) with questions about using Sage Payment Services for credit card transactions.

## FAS Gov and FAS Nonprofit Update

A 2009.1 version update is now available for Sage FAS Gov and Sage FAS Nonprofit. The new version is available for download at [www.sagefas.com/update](http://www.sagefas.com/update) and contains fantastic new features and reporting options as well as the enhancements that were included with the 2008.2 update..



## What's New in Sage FAS Gov and Nonprofit?

[Download](#) a copy of this guide for details about Version 2009.1.



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